Total

C&I % of Total

| | Current Period | | | Cumulative Period | | | | |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-----------------------|
| Program Initiative | Annual kWh Savings | Actual Expenditures | Participants | Annual kWh Savings | Actual Expenditures | Participants | Budget | Actual % of Budget |
| A1a - Residential New Homes & Renovations | 18,695.73 | \$15,562.37 | 5 | 44,479.91 | \$33,009.61 | 12 | \$0.00 | 0.00% |
| A2a - Residential Coordinated Delivery | 17,752.00 | \$29,838.81 | 18 | 72,727.70 | \$70,676.12 | 51 | \$194,211.95 | 36.39% |
| A2b - Residential Conservation Services (RCS) | 0.00 | \$1,282.50 | 11 | 0.00 | \$14,865.00 | 61 | \$29,741.00 | 49.98% |
| A2c - Residential Retail | 20,326.90 | \$2,458.50 | 6 | 252,332.00 | \$95,346.65 | 42 | \$0.00 | 0.00% |
| A2d - Residential Behavior | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| A3i - Residential HEAT Loan | 0.00 | \$105.00 | 3 | 0.00 | \$14,461.81 | 8 | \$0.00 | 0.00% |
| Res Subtotal | 56,774.63 | \$49,247.18 | 43.00 | 369,539.61 | \$228,359.19 | 174 | \$223,952.95 | |
| Res % of Total | 203.86% | 78.86% | 93.48% | 87.55% | 81.10% | 91.10% | 57.96% | |
| B1a - Income Eligible Coordinated Delivery | -30,827.60 | \$11,669.51 | 1 | -27,071.40 | \$12,875.62 | 4 | \$73,991.20 | 17.40% |
| IE Subtotal | -30,827.60 | \$11,669.51 | 1.00 | -27,071.40 | \$12,875.62 | 4 | \$73,991.20 | |
| IE % of Total | -110.69% | 18.69% | 2.17% | -6.41% | 4.57% | 2.09% | 19.15% | |
| C1a - C&I New Buildings & Major Renovations | 0.00 | \$0.00 | 0 | 0.00 | \$412.50 | 1 | \$0.00 | 0.00% |
| C1a - C&I New Buildings & Major Renovations – Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C2a - C&I Existing Building Retrofit | 0.00 | \$1,330.00 | 1 | 71,448.84 | \$38,679.56 | 4 | \$88,457.34 | 43.73% |
| C2a - C&I Existing Building Retrofit - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$475.00 | 1 | \$0.00 | 0.00% |
| C2b - C&I New & Replacement Equipment | 1,902.86 | \$200.00 | 1 | 8,175.74 | \$762.00 | 7 | \$0.00 | 0.00% |
| C&I Subtotal | 1,902.86 | \$1,530.00 | 2.00 | 79,624.58 | \$40,329.06 | 13 | \$88,457.34 | |
| | | | | | | | | |

4.35%

18.86%

422,092.79

14.32%

\$281,563.87

6.81%

191

22.89%

\$386,401.50

2.45%

\$62,446.69

6.83%

27,849.89